Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.com 1st Year

Month	1 st week	2 nd week	3 rd week	4 th week
January	Business Environment Introduction and Concepts.	Components of Business Environment	Importance & Benefits of Business Environment	SWOT analysis of Environment
February	Overview of Economic Trends	Saving and Investments	Trading and BOT	Balance of Payment
March	Unemployment	Inflations and Regional Imbalances	Parallel Economy	Industrial Sickness
April	Industrial Policy	Monetary Policy & Fiscal Policy	Privatization	Revision & Resolve Queries

Department of Commerce

Principal

Subject: Business Environment

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class B.com 2nd Year

Subject: Corporate Accounting-I

Month	1 st week	2 nd week	3 rd week	4 th week
July	-	Admissions	Admissions	Company: Meaning, types
August	Share Capital: Meaning, types	Accounting Treatment of issue,	Illustration of Issue of shares	forfeiture and reissue of shares
September	Buy-back of equity shares	Sweat shares, Issue of Bonus Share.	Redemption of preference share	Debenture: Meaning, Types.
October	Issue of Debentures and Redemption	Illustrations Issue of Debentures and Redemption	Valuation of Goodwill	Illustrations of Valuation of Goodwill
November	Valuation of Shares	Profit or loss before and after incorporation	Final accounts of companies	Revision

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.com 3rd Year

Subject: Accounting for Management-I

Month	1 st week	2 nd week	3 rd week	4 th week
July	-	-	Nature and Scope of Management Accounting: Introduction & Meaning	Functions, Scope of Management Accounting
August	The Management Accountant, Controller, Treasurer, and Management Accounting Principles	Differences between Management Accounting v/s Financial Accounting vs. Cost Accounting,	Utility, Limitations and Tools of Management Accounting.	Meaning and types of Financial Statements, Analysis
September	Interpretation of Financial Statements	Types of Financial Analysis, steps involved in financial analysis,	Techniques of Financial Analysis	Ratio Analysis: meaning of ratios, classification of ratios, profitability ratios
October	Balance sheet ratios and turnover rations,	Advantages and limitations of ratio analysis.	Illustrations of Ratio Analysis	Cash Flow Statement: Meaning, objectives, limitations and accounting procedure
November	Capital Budgeting: Meaning, nature, Need, importance,	Methods of Capital Budgeting with Practical Questions	Financial planning, Capital Rationing.	Revision

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- M.Com-Previous

Subject: Financial Management and Policy

Month	1 st week	2 nd week	3 rd week	4 th week
August	Admissions	Meaning, Scope & Recent Developments in Financial Management	Capital Structure	Leverage
September	EBIT-EPS Analysis	Meaning, Types and Determinants of Dividend decision	Models and Theories of Dividend Decision	Objectives, Need and broad area of Corporate restructuring
October	Techniques of Corporate restructuring	Needs, Steps and procedure of Financial restructuring	Financial Management of Sick Units	Types & Objectives, legal and procedural aspect of mergers and take over process
November	Valuation & financing of Merger & Acquisition	Post-Merger Problems & Reorganization	Financial Aspects of Merger	Takeover defenses and Overview of Merger & Takeovers in India

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- M.Com-Previous

Subject: Ethics, Corporate Governance and Stability

Month	1 st week	2 nd week	3 rd week	4 th week
August	Meaning, Types, Characteristics and Functions of Company, stakeholders & Ownership	Meaning, Theories, Model and Principles of Corporate Governance	Global Corporate Movements, Boards, Director, Composition and Committee of Corporate Governance	CEO, Lead director, Executive Compensation, Stock option, training and competence of Corporate Governance
September	Rights and Responsibilities of Shareholder and Stakeholders	Minority Shareholder, Industrial activism, FII, and Stewardship Code	Meaning, Models, Strategy and Role of CSR	Sustainable Development and Reporting , Responsible Investing
October	Internal Control and IT Governance	Reliability of Financial Statement, Selection, rotation & Role	Board Committee Composition and Role of Audit Committee	Parties related to Risk Management
November	Meaning, Need, Importance of Ethics	Ethical Theories and Code of Ethics, Dilemmas	Meaning, types, Regulations, Policy and structure of Whistle blowing	Meaning, Plan, Code, Policy of Insider Trading, Crony Capitalism and Corporate Funding

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- M.Com-Final Year

Subject: International Marketing

Month	1 st week	2 nd week	3 rd week	4 th week
August	Meaning, Importance, Scope and Process of International Marketing	MIS and International Marketing Environmental Factors	Global Trading, International Market Segmentation, Targeting and Positioning	International Marketing Entering Strategy, Screening and Selection of Foreign Market
September	Meaning, Product quality, design, labeling, packaging, branding and support services of International Product Planning	New Product Development and Pricing decisions & Process for international Market	Factors influencing international price, determinants, policies and strategy of International Pricing Decision	Delivery terms and Currency for export price quotations, Transfer Pricing
October	International Promotional strategy and Communications	Complexity and issues, affects and strategies for dealing with adverse country	International Promotion Mix	International Advertising and International Sales Force Management
November	Meaning, Role, Types and Function of International Distribution Channels	Selection and Management of Overseas Middlemen,	International Distribution Logistics	Warehousing and Insurance

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.A-1st Year

Subject: Business Communication Skills

Month	1 st week	2 nd week	3 rd week	4 th week
July	Admissions	Admissions	Introduction: Basics of communication,	Seven C's of effective communication
August	Barriers to communication	Ethical context of communication.	Business Communication at workplace: Letter writing, layout and process.	Parts of Business Letter
September	Email communication	Bad news Letter,	persuasive written communication,	Memos, Notice, Agenda
October	Minutes of meeting.	Report Writing: Types of business reports, s	Structure of Report Writing	Short reports, long reports, abstracts and summaries, proposals.
November	Communication Skills: Reading, listening skill.	Note making,.	Persuasive speaking	Body language

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (July to November 2025) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.A 2nd Year

Subject: Business Law and Entrepreneurship

Month	1 st week	2 nd week	3 rd week	4 th week
July	-	-	Indian Contract Act: - Valid contract and its elements.	Proposal: Meaning, Legal Rules and Conditions
August	Acceptance: Meaning, Legal Rules and Conditions	Revocation: Meaning, Legal Rules and Conditions	Contractual Capacity of Parties	Free consent of parties
September	Lawful Consideration and object.	Agreements Expressly Declared as Void.	Legal Formalities- Written And Registered.	Contingent Contracts and Performance of Contracts.
October	Discharge or Termination of Contracts and Implied or Quasi or Constructive Contracts.	Consequences of Breach of Contracts	Contracts of Indemnity and Guarantee.	Contracts of Bailment and Pledge; Difference between Pledge and Bailment
November	Elements, features, rights, Need & Importance of CP Act, 1872	Consumer Protection councils and	Consumer disputes Redressal machinery.	Revision

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GCW Salaheri (NUH)