Weekly Teaching Plan (October, 2020 to March, 2021) ODD SEMESTER

Teacher: - Maninder Singh

Class B.com 2nd Year

Subject: Human Resource Management

Month	1st week	2 nd week	3 rd week	4 th week
October	-	-	-	-
November	Definition,	Function of	Qualities of	Evolution and
	Importance	Human Resource	Human Resource	Growth of Human
	objectives and	Management: -	manager in our	Recourse
	scope of Human	Managerial and	organization.	Management
	Resource	Operative		(HRM) India
	Management	Functions		
December	Meaning, Steps in	Meaning,	Training: -	Methods of
	recruitment policy,	Essentials of	Concept, Need and	Training: -
	sources and modes	Selection	importance of	Principles of
	of recruitment,	Procedure, Stages	Training.	training,
	Factors affecting	in Selection		Evaluation of
	recruitment.	Procedure.		training Program
				in India.
January	Meaning,	Concepts &	Wage Incentives:	Special Incentives
	Objective and	Methods of wages		& Essentials of
	Theories of wages,			Ideal Incentives
				system
February	Industrial	Recruitment of	Industrial Unrest	Methods and
	Relations	good Industrial		Agencies for
		relation Program.		Reconciliation of
				Industrial unrest.

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (October, 2020 to March, 2021) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.com Ist Year

Subject: Business Communication Skills

Month	1st week	2 nd week	3 rd week	4 th week
October	-	-	-	-
November	-	-	-	Introduction: Basics of communication, Seven C's of effective
December	Barriers to communication, ethical context of communication.	Business Communication at workplace: Letter writing, layout and process.	Parts of Business Letter, and Email communication	Bad news Letter, persuasive written communication,
January	Memos, Notice, Agenda and Minutes of meeting.	Report Writing: Types of business reports, s	Structure of Report Writing	Short reports, long reports, abstracts and summaries, proposals.
February	Communication Skills: Reading skills, listening skill.	Note making, Persuasive speaking. Body language	Revision	Revision

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (October, 2020 to March, 2021) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.com 2nd Year

Subject: Business Regulatory Framework-I

Month	1st week	2 nd week	3 rd week	4 th week
October	-	-	-	-
November	-	-	-	Indian Contract Act: - Valid contract and its elements.
December	Proposal, Acceptance and Revocation. Contractual Capacity of Parties	Free consent of parties and Lawful Consideration and object.	Agreements Expressly Declared as Void. Legal Formalities- Written And Registered.	Contingent Contracts and Performance of Contracts.
January	Discharge or Termination of Contracts and Implied or Quasi or Constructive Contracts.	Consequences of Breach of Contracts	Contracts of Indemnity and Guarantee.	Contracts of Bailment and Pledge; Difference between Pledge and Bailment
February	Consumer protection Act 1986: - Elements/ Salient features CPA, Consumer Exploitation, Rights of consumers and its needs or importance.	Consumer Protection councils and Consumer disputes Redressal machinery.	Revision	Revision

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (October, 2020 to March, 2021) ODD SEMESTER

Teacher: - Maninder Singh

Class- B.com 3rd Year

Subject: Accounting for Management

Month	1st week	2 nd week	3 rd week	4 th week
October	-	-	-	-
November	-	_	_	Nature and Scope of Management Accounting: Meaning, functions, Scope of Management Accounting
December	The Management Accountant, Controller, Treasurer, and Management Accounting Principles	Management Accounting v/s Financial Accounting vs. Cost Accounting, Utility, Limitations and Tools of Management Accounting.	Meaning and types of Financial Statements, Analysis and Interpretation of Financial Statements	Types of Financial Analysis, steps involved in financial analysis, Techniques of Financial Analysis
January	Ratio Analysis: meaning of ratios, classification of ratios, profitability ratios	Balance sheet ratios and turnover rations, advantages and limitations of ratio analysis.	Illustrations of Ratio Analysis	Cash Flow Statement: Meaning, objectives, limitations and accounting procedure
February	Capital Budgeting: Meaning, nature, Need, importance, appraisal methods	Financial planning, Capital Rationing.	Revision	Revision

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (April, 2021 to July, 2021) EVEN SEMESTER

Teacher: - Maninder Singh

(Through Online Mode)

Class B.com 2nd Year

Subject: Banking and Banking Law

Month	1 st week	2 nd week	3 rd week	4 th week
April	Definition of Bank, Commercial Banks- importance	functions and problems of Non- performing Assets,	structure of Commercial Banking system in India	Process & Limitations of Credit Creation
May	Regional Rural Banks,	Cooperative Banking in India	Reserve bank of India: Functions, regulation and control of credit, m	Monetary policy.
June	Determination and Regulation of Interest Rates in	Relationship between banker and Customer	Special types of Bankers	Special types of Customers
July	Negotiable Instruments	Rights and Liabilities of parties for Negotiable instruments	Capacity of parties	Endorsement

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (April, 2021 to July, 2021) EVEN SEMESTER

Teacher: - Maninder Singh

(Through Online Mode)

Class- B.com Ist Year

Subject: Business Environment

Month	1st week	2 nd week	3 rd week	4 th week
April	Business	Components of	Importance &	SWOT analysis of
	Environment	Business	Benefits of	Environment
	Introduction and	Environment	Business	
	Concepts.		Environment	
May	Overview of	Saving and	Trading and BOT	Balance of
	Economic Trends	Investments		Payment
June	Unemployment	Inflations and	Parallel Economy	Industrial Sickness
	Chempioyment	Regional	Turaner Deonomy	maastrar Stekness
		Imbalances		
July	Industrial Policy	Monetary Policy	Fiscal Policy	Privatization

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (April, 2021 to July, 2021) EVEN SEMESTER

Teacher: - Maninder Singh

(Through Online Mode)

Class- B.com 2nd Year

Subject: Business Regulatory Framework-II

Month	1st week	2 nd week	3 rd week	4 th week
April	Indian Partnership	Duties and Rights of	Position of Minor	Registration and
	Act, 1932	Partners	in Partnership	Reconstitution of
				Partnership
May	Negotiable	Types & Parties of	Dishonor of	Presentment and
	Instruments Act	Negotiable	Negotiable	Negotiation
		Instruments	Instruments	
June	Sales of Goods	Transfer of Property	Performance of	Deliver & Breach
	Act-Formation,	or Ownership	Contract	of Contract.
	Conditions &			
	Warranties			
July	RTI Act, 2005	Features of RTI	Terminology of	Provisions of RTI
			RTI	

Department of Commerce

Principal

GCW Salaheri (NUH)

Weekly Teaching Plan (April, 2021 to July, 2021) EVEN SEMESTER

Teacher: - Maninder Singh

(Through Online Mode)

Class- B.com 3rd Year

Subject: Financial Management

Month	1 st week	2 nd week	3 rd week	4 th week
April	Scope, Functions	Role of Financial	Objectives &	Financial Planning
	and Goals of	Manager	Related Discipline	
	Financial		of Financial	
	Management		Management	
May	Working Capiatl	Determinants and	Cash Management	Receivable
	Management-	Issues of Working	& Marketable	Management
	Meaning, Nature	Capital	Securities	
	& Types			
June	Cost of Capital	Capitalization	Leverage	EBIT-EPS
				Analysis
July	Capital Structure	Capital Structure	Objective and	Theories of
-	Planning and	Approach-NOI,	stability of	Dividend Policy
	Policy	MM	Dividend Theory	·

Department of Commerce

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